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ABSTRACT

This report provides comparative data on various features of 36 student loan programs available to undergraduate and/or graduate students in New York. Presented in a table format, the report provides information on loan type, lender, maximum limit, minimum limit, interest rate/payment, fees, repayment guidelines, eligibility, disbursement, and comments for the following general loan sources: Access Loans, Citibank, Educaid, Keybank USA, Knight College Resource Group, Lawloans, Medcap, Medloans, Nellie Mae Loans, Private National Collegiate (PNC) Bank N.A., Sallie Mae, and The Education Resources Institute (TERI). Some loans are specifically targeted to students in such fields as medicine, law, or business administration. (MDM)



A Comparison of Various Features

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Alternative Loan Programs

A Comparison of Various Features

New York State Higher Education Services Corporation Division of Policy Analysis & Information Services Phone: (518) 473-9232 Fax: (518) 474-2839



	. Compa	arison of Vari	ious Featu	res of Alternative Loan P	rograms
Loan Type	Lender	Maximum Limit	Minimum Limit	Interest Rate/Payment	Fees
ACCESS LO	ANS		•	•	•
Law Access Program Business Access Program Graduate Access Program	KeyBank USA; TERI	Cost Of Attendance (COA); \$100,000 Tier 1 aggregate; \$120,000 Tier 2 aggregate	\$500	Varies quarterly; based on 13-Week T-Bill + 3.25% until repayment begins, thereafter 3.40%. May be deferred and capitalized once at repayment; may make quarterly interest payments before repayment. Law Access borrowers receive a discounted interest rate on Unsub FFEL prior to repayment.	Law: 7% guarantee fee at the time of disbursement, and an additional 4% added to the principal balance immediately prior to repayment. No origination fee. Business: 6.5% at disbursement, 2% at repayment. Graduate: 7% at disbursement, 3% at repayment.
Medical Access Program Dental Access Program	KeyBank USA; TERI	Medical: COA; \$135,000 Tier 1 aggregate; \$165,000 Tier 2 aggregate Dental: \$100,000 Tier 1 aggregate; \$135,000	\$500	Medical: Varies quarteriy; based on 13-Week T-Bill + 2.50% in school until repayment, thereafter 2.75%. Dental: Varies quarterly; based on 13-Week T-Bill + 2.50% in school until repayment, thereafter 3.0%. Interest capped at repayment.	Medical: 6.5% guarantee fee at the time of disbursement, and an additional 2% added to the principal balance immediately prior to repayment. No origination fee. Dental: 8% at disbursement, 2% at repayment
CITIBANK		Tier 2 aggregate			
Med Loans Graduate Loans MBA Assist Eng Assist (Engineering)		Med Loans: \$20,000; \$135,000 aggregate Graduate Loans and MBA Assist: \$15,000; \$100,000 aggregate Eng Assist: \$8,500; \$80,000 aggregate	\$500	Med Loans: Varies quarterly; based on T-Bill + 2.60% until repayment, thereafter 2.85%. Graduate: Varies quarterly; based on T-Bill + 4% until repayment, thereafter 4.50%. MBA: Varies quarterly; based on T-Bill + 3.25% until repayment, thereafter 3.40%. Eng Assist: Varies quarterly; based on T-Bill + 3.25% until repayment, thereafter 3.50%.	Med Loans: 8.50% Graduate and Eng Assist: 6% with co-signer, 9% without co-signer. No additional fee at repayment. MBA Assist: 8.50%
EDUCAID					
EXTRA Premier Loan	Educaid affiliate purchases from National Bank - Originator, immediately after disbursement; Guarantor is HICA.	Annual - COA less other ald; aggregate \$60,000; Cumulative Debt \$150,000	\$1,000	Varies quarterly; based on 52-Week T-BiH + 3.10%; deferment while student is enrolled in school; interest may be paid quarterly or accrued and capitalized annually.	5% guarantee fee for borrowers choosing immediate repayment option; 6% guarantee fee for borrowers choosing deferred repayment. No origination or application fees.

Compar	ison of Various Feature	s of Alternative Loan Pr	ograms
Repayment	Eligibliity	Disbursement	Comments
ACCESS LOANS			
Begins 9 months after graduation; up to 20 years to repay. Minimum monthly payment of \$50. Forbearance options at discretion of lender. * Business and Graduate - 9 months grace or 36 months after the first disbursement, whichever comes first.	At least half time student at ABA-approved law school; satisfactory credit history; U.S. citizen or eligible non-citizen.	Multiple disbursements; up to 4 per loan period. Minimum of 2 required. Payable to the student; malled or electronic transfer to school.	No cancellation provisions for permanent and total disability or death.
Medical and Dental: Begins 9 months after graduation; up to 20 years to repay. Minimum monthly payment of \$50. If residency, deferred up to 48 months, then 9 months grace.	Terms & conditions of FFELP; enrolled in an approved medical or ADA-accredited dental school; must meet credit criteria.		
CITIBANK			
Begins 6 months after graduation. Med Loans: up to 20 years. All others: up to 15 years. Repayment options: 1) interest-only while in school. 2) 15 years of principal and interest. 3) 1 - 2 years of interest only, plus 13 - 14 years of principal and interest.	Citibank approved school. Satisfactory credit history. U.S. citizen OR apply with a U.S. citizen co-signer.		
EDUCAID			
Begins 6 months after graduation with a maximum deferment of 5 years from initial disbursement. Repayment options include full repayment of 15 years principal and interest or 3 years interest only and 12 years of principal and interest.	Enrolled at least half time at an eligible institution approved by Educaid. A U.S. citizen or national, or an eligible permanent resident with a U.S. citizen or national co-signer. Credit worthy; or must have no adverse credit, and have credit worthy co-signer.	Checks are made co-payable to the student borrower and the school.	The student is always the borrower.



	Com	parison of Va	rious Feat	tures of Alternative Loan	Programs
Loan Type	Lender	Maximum Limit	Minimum Limit	Interest Rate/Payment	Fees
KEYBANK	USA		i i i		***
Key Alternative Loan	KeyBank USA	\$5,000 freshman year; \$7,500 other undergraduate years; \$35,000 aggregate	\$1,000	Variable; 52-Week T-Bill + 3.10% while in school; changes to 3.25% during repayment; adjusts quarterly.	4% with co-signer; 9% without co-signer
KNIGHT C	OLLEGE RI	SOURCE GRO	UP		
Achiever Loan Option A Option B Option C	KeyBank USA	COA less other aid	\$2,000	Option A - Multiple Year Option: varies quarterly; 13-Week T-Bill + 3.95%; 9.16% as of October 1, 1996. Options B & C - Annual or Interest-Only Option: varies quarterly; 13-Week T-Bill + 4.50%; 9.75% as of October 1, 1996.	Options A & B - Multiple Year and Annual Option: 3.00%; \$35 processing fee. Option C - Interest-Only Option: 4.00%; \$35 processing fee.
Med Achiever	KeyBank USA	COA less other aid	\$1,000	91-Day T-Bill + 2.50% in school; T-Bill + 2.85% during repayment.	6% at disbursement; 2% at repayment
ADEAL (Dental)	KeyBank USA; HICA	COA less other ald; \$20,000 annual	None	91-Day T-Bill + 2.50% during school; T-Bill + 3.00% during repayment.	6.50% at disbursement; 2.00% at repayment; 2.50% 36 months into repayment
LAWLOAN	S				
Law Student Loan Bar Study Loan	Sallie Mae; HEMAR Insurance Corp.; Northstar Guarantee, Inc.; Norwest Bank of South Dakota	Without co-signer: COA less other ald, annual, \$75,000 total; aggregate all sources - \$125,000. With co-signer: COA less other aid, annual, \$100,000 total; aggregate all sources - \$150,000	\$500	Adjusted quarterly; based on 91-Day T-Bill + 3.25%; T-Bill + 3.50% during repayment. Accrues while in school; capitalized once at repayment.	6.5% guarantee fee at disbursement. If no co-signer, an additional fee (currently 5.25%) capitalized at repayment, not to exceed 8.75%. No origination fee. NOTE: Guarantee fee on Federal Stafford loans is .75%.
MEDCAP					
Medical Access Program	Norwest Bank of South Dakota; Northstar Guarantee, Inc.	\$175,000 aggregate maximum (all sources)	\$500	Varies quarteriy; based on T-Bill + 2.50% until repayment begins, thereafter 2.85%. Capitalized at graduation and annually until repayment.	6% guarantee fee at disbursement, and an additional 3% added to the loan balance immediately before commencement of the repayment period. No origination fee.

Compar	ison of Various Feature	s of Alternative Loan Pr	ograms
Repayment	Eligibility	Disbursement	Comments
KEYBANK USA			
Begins 6 months after graduation; 10 years if aggregate is less than \$15,000, 15 years if aggregate is greater than or equal to \$15,000. Interest capitalizes annually while in school.	Full-time undergraduate at 4-year institution. U.S. citizen or eligible non-citizen; borrower and/or co-signer must meet credit criteria.	Sent to school by check or EFT each semester or quarter.	
KNIGHT COLLEGE RESO	URCE GROUP		
Options A & B - 15 years. Option C - Interest only during in-school, 15-year repayment.	Must meet credit criteria.		
If resident, 4 years grace after graduation; 20-year repayment.	Full time medical student at accredited ailopathic or osteopathic school; U.S. citizen.	Application to school for certification; 5 - 6 business days for processing.	Residency Travel and Relocation Loan Available.
Upon graduation: 24-month grace; 20-year repayment.	Full time student attending accredited dental school; U.S. citizen.	Same as Med Achiever.	Best Bet Loan available to cover the cost of dental board exam and travel expenses.
LAWLOANS			
Begins 9 months after graduation, or 4 years after first disbursement, whichever is earlier; up to 15 years to repay; standard repayment terms or graduated option. Eligible for Sallie Mae's Law Rewards SM , an interest rate reduction of .5% on private Law Student or Bar Study Loans after 48 on-time payments.	At least half-time student attending an approved ABA law school participating in the LAWLOANS Program. U.S. citizen or national (permanent resident must apply with a creditworthy U.S. citizen co-signer). Must apply for Federal loans. Must meet credit criteria and have all outstanding student loans in good standing.	Muttiple; up to 4 per loan period, school's option. Co-payable to school and borrower or payable to borrower; EFT to school.	Available to schools participating in either FFELP or FDSLP. Loans to students in a joint Law/MBA program also available.
MEDCAP			
Begins 9 months after graduation; up to 20 years to repay. Minimum monthly payment of \$50.	Terms & conditions of FFELP and enrolled in an approved medical school; specific credit criteria.	Multiple; up to 4 per loan period. Payable to borrower; EFT to school.	No cancellation provisions for death or disability; offers life insurance; offers consolidation; offers MEDCAP-EXTRA for residency and relocation expense.



	Comparison of Various Features of Alternative Loan Programs				
Loan Type	Lender	Maximum Limit	Minimum Limit	Interest Rate/Payment	Fees
MEDLOANS					
Association of American Medical Colleges	Household Bank; HEMAR Insurance Group of America; USA Group; Sailie Mae	\$175,000 aggregate maximum, all sources.	\$500	Varies quarterly; based on T-Bill + 2.50% prior to graduation or withdrawal. Thereafter, T-Bill + 2.85%. Deferred and capitalized at graduation, thereafter capitalized annually until repayment begins.	6% guarantee fee at disbursement, and an additional 3% added to the loan balance immediately before commencement of the repayment period. No origination fee.
NELLIE MA	E LOANS				
Share	Nellie Mae	COA less other ald	\$2,000 annually	Monthly variable, prime rate + 0% first year, prime + .5% in subsequent years OR 1 year renewable prime rate + 2 to 3%, set on 8/1.	5% guarantee fee can be deducted from or added to the requested loan amount.
Grad Share	Nellie Mae	\$12,000, COA with co-signer; aggregate limits vary by degree program Engineering - \$65,000; Other - \$50,000	\$2,000	Monthly variable, prime rate + 0% first year, prime + .5% in subsequent years OR 1 year renewable prime rate + 2 to 3%, set on 8/1.	8% guarantee fee, or 6% with co-signer. Additional 2% interest deferral fee assessed at start of repayment if repayment Option 3 is chosen.
Law Share	Nelile Mae	\$15,000, COA with co-signer; \$105,000 aggregate	\$2,000	Same options as Grad Share	9% without co-signer, OR 6% with co-signer; 2% capitalization fee.
MBA Share	Nellie Mae	\$15,000, COA with co-signer	\$2,000	Same options as Grad Share	8% without co-signer, 6% with co-signer
MedDent Share	Neille Mae	\$20,000, up to COA with co-signer; aggregate: Medical - \$120,000; Dental - \$90,000	\$2,000	Same options as Grad Share	8% without co-signer, 6% with co-signer
Event	Notice Man	COA loss other	¢2 000	Daimo + 0.59 in fleet year Daima	7% duarantee fee
Excel	Nellie Mae	COA less other aid	\$2,000	Prime + 0.5% in first year. Prime + 1% in subsequent years. 1 year renewable - prime + 2-3%.	7% guarantee fee
				_	



Compai	ison of Various Feature	s of Alternative Loan Pr	ograms
Repayment	Eilgibility	Disbursement	Comments
MEDLOANS			×
Begins 3-4 years after graduation; depending on tength of residency training, or after 9 months if student drops to less than half time prior to graduation. Up to 20 years to repay. Offers standard repayment (20 years of interest & principal) or alternative of 3 years interest only (17 years interest and principal). Eligible for Great Rewards, Great Returns, and Direct Repay to reduce interest rates.	Terms and conditions of FFELP and enrolled in an AAMC member school at least half time.	Multiple; up to 4 per loan period at the school's option. Mailed or EFT to school.	Also available: - Life insurance - MEDEX - covers cost of securing a residency - Federai Student Loan Consolidation - Private Student Loan Consolidation
NELLIE MAE LOANS			
Principal and interest in fixed monthly payments beginning 45 days after disbursement OR interest only up to 4 years in school. Repayment period from 4 to 20 years.	Undergraduate or graduate students enrolled at least half time at 1 of the 32 member institutions of the Consortium on Financing Higher Education (COFHE). Must meet credit criteria.	1 or 2 disbursements - amount per disbursement is the school's option.	
Compositions on Characteristic	Conducto students constitud at	1 or 2 disbursements. Amount	
Same options as Share, plus Option 3; defer interest and principal up to 4 ½ years while enrolled; interest capitalized at start of repayment. Repayment period from 4 to 20 years.	Graduate students enrolled at least half time at a COFHE member institution. Must meet credit criteria.	per disbursement is the school's option.	·
Same options as Grad Share	Same options as Grad Share	Same options as Grad Share	**
Same options as Grad Share	Same options as Grad Share	Same options as Grad Share	
Same options as Grad Share	Same options as Grad Share	Same options as Grad Share	Residency and relocation loans available, in final year of school. Students may borrow up to \$5,000 in addition to the regular loan amount.
Pay principal and interest or pay interest only.	Parent usually the primary borrower. Undergraduate or graduate at least half time. Must meet credit criteria.	1 - 2 disbursements. Amounts can be determined by Financial Aid Officer.	



Maximum Minimum					
Loan Type	Lender	Limit	Limit	Interest Rate/Payment	Fees
	E LOANS (Co				
Grad Excel	Nellie Mae		60.000	Prime + 0.5% in first year. Prime	7% with co-signer;
Grad Excel	Neine Mae	\$10,000, up to COA with co-signer; aggregate varies by discipline	\$2,000	+ 1% in subsequent years, or 1 year renewable - prime + 2-3%.	10% with co-signer; 2% capitalization fee if defer both principal and interest.
MedDent	Neilie Mae	\$10,000 (Law -	\$2,000	Prime + 0.5% in first year. Prime	Medical - 9%
Excel	Neme Mae	\$12,000 (Law -	\$2,000	+ 1% in subsequent years.	Dental 10%,
		COA with		1 year renewable -	MBA - 9%
MBA Excel		co-signer;		prime + 2-3%.	Law - 10%
Law Excel	•	aggregate: Medical - \$110,000; Dental - \$55,000; MBA - \$80,000;			7% with co-signer 2% capitalization fee if defer both principal and interest.
PNC Bank	NΑ	Law - \$105,000			
Private	PNC Bank	COA less other	\$1,000	Varies quarterly; based on the	5% with co-signer;
National Collegiate Loan (PNC Loan)	N.A.; USA Group Loan Services	aid; \$95,000 aggregate (undergraduate and graduate debt)	\$1,000	91-Day T-Bill + 3.25%. May be deferred and capitalized once at repayment; may make quarterly interest payments before repayment.	9% without co-signer
SALLIE MA					
Signature	Sallie Mae	COA less other	\$500	Interest rate is variable, adjusted	6% at disbursement; an
Student sM Loan	and its affiliated network of lenders - Hemar Insurance Corporation of America or lender as insurer	ald; \$100,000 aggregate		quarterly based on the 91-Day T-Bill rate + 3.10% with co-signer and 91-Day T-Bill rate + 3.50% without co-signer.	additional 3% is charged at repayment for loans without co-signer.
		•			

Compai	rison of Various Feature	s of Alternative Loan Pr	ograms
Repayment	Eligibility	Disbursement	Comments
IELLIE MAE LOANS (Cor	the second of th		
ray principal and interest, pay interest only, defer principal and interest up to 4 ½ years white enrolled. Interest apitalized at start of repayment eriod; up to 20 years.	Same options as Grad Excel	Same options as Grad Excel	Medical/Dental Rights and Responsibilities same as Medical/Dental Share
ray principal and interest, pay interest only, defer principal and interest up to 4 ½ years while enrolled. Interest apitalized at start of repayment period; up to 20 years.	Graduate student enrolled at least half time. Must meet credit criteria.	1 - 2 disbursements. Amounts can be determined by Financial Aid Officer.	
PNC Bank N.A.			
15 years beginning after maximum 5-year in-school period followed by a 6-month grace period. Level or graduated repayment plans. \$50 mimimum monthly payment. Internship/Residency Deferment maximum length 3 ½ years.	Attend an eligible 4- or 5-year degree-granting institution. Maintain at least a half time enrollment status and be making satisfactory academic progress toward a degree. U.S. citizen or permanent resident. Must meet credit criteria.	EFT, Master Checks and co-payable checks; multiple disbursements.	Also available from PNC: TERI Alternative loans for undergraduate and graduate study. Professional Education Plan (PEP) loans for graduate and professional study. (See descriptions under TERI.)
SALLIE MAE			
Begins 6 months after leaving school; up to 15 years. Eligible for Great Rewards and Signature Rewards (interest rate reductions after 48 on-time payments).	Undergraduate or graduate students who attend at least half time accredited 4-year colleges and universities and who have creditworthy co-signers. Borrowers at a limited number of schools can also apply without a co-signer if they have completed their freshman year. Students must meet credit criteria regarding age, enrollment status, satisfactory academic progress, citizenship, and maximum student loan indebtedness.	Disbursement Options: Choose up to 4 disbursements and have funds distributed through EFT, Master Check, or individual checks.	Federal Stafford Loans and Signature Student SM Loans which are owned by Sallie Mae are serviced in one account with one bill.



	oomp		Minimum	res of Alternative Loan P	
Loan Type	Lender	Maximum Limit	Limit_	Interest Rate/Payment	Fees
SALLIE MAI	E (Cont'd)				· ` · · · · · · · · · · · · · · · · · ·
Signature Health sm Loan	Sallie Mae and its affiliated network of lenders - Hemar Insurance Corporation of America or lender as insurer	COA less other aid; \$100,000 aggregate	\$500	Varies by school.	Varies by school.
Signature Select Loan	Jointly with the College Board; selected lenders; Sallie Mae	COA less other aid; \$100,000 aggregate	\$500	Varies by school.	Varies by school.
TERI					
TERI Alternative Loan Program (for undergraduate and graduate study)	Muttiple lenders	COA less other aid	\$2,000	Variable prime rate + 0%	5% at disbursement
Med Funds Alternative Undergraduate Loan Med Funds Alternative Graduate Loan		Undergraduate: COA less other aid; Graduate: \$20,000, \$80,000 aggregate	\$1,000	91-Day T-Bill + 2.40% in school; 91-Day T-Bill + 2.70% in repayment	6% at origination with co-signer; 3% at repayment NOTE: Reduced Stafford insurance fee to borrowers using MED Funds Alternative Loans.
Professional Education Plan (PEP) (for graduate and professional study)		\$7,500 (law students - \$12,000); up to \$20,000 if creditworthy. Aggregate based on disciplines.	\$2,000	Variable prime rate + 0%; repayment amount remains fixed; fluctuation in interest rate reflected in length of repayment, not monthly amount.	6% at disbursement if creditworthy; 9% at disbursement if no credit history; 5% (\$50 maximum) origination fee.

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Repayment	Eligibility	Disbursement	Comments
SALLIE MAE (Cont'd)			
Begins 6 months after leaving school; up to 25 years.	Graduate students who attend eligible schools and are studying in an eligible health professions field. Students must meet credit criteria regarding age, enrollment status, satisfactory academic progress, citizenship, and maximum student loan indebtness. No co-signer is required except for foreign students and permanent residents.	Disbursement Options: Choose up to 4 disbursements and have funds distributed through EFT, Master Check, or individual checks.	Federal Stafford Loans and Signature Student SM Loans which are owned by Sallie Mae are serviced in one account with one bill.
15 years	Participating schools tailor		
13 years	features of loan (eligibility, loan amounts, interest rates, fees, etc.). Default coverage provided by schools. May not need co-signer.		
TERI.			
Up to 25 years; begins 45 days after disbursement of funds, or defer principal while in school. Repayment amount remains fixed; fluctuation in interest rate reflected in length of repayment, not monthly amount	Must meet credit criteria and debt/income ratio analysis; enrolled at least half time at a TERI approved institution; U.S. citizen.		
Up to 20 years; begins 6 months after graduation for undergraduates, 9 months or end of deferment period for graduate.	Must meet credit criteria; U.S. citizen; enrolled in approved school for specified health care disciplines; apply for Stafford with Med Funds Alternative Loan Program.		Med Funds Alternative Option available for additional stipend for internship or residency.
Up to 20 years; begins 6 months after graduation; may defer interest while in school. Medical students may request second disbursement.	Must meet credit criteria; enrolled at least half time in degree-granting program; U.S. citizen.		



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